



MassHealth Provider Training October 23, 2007



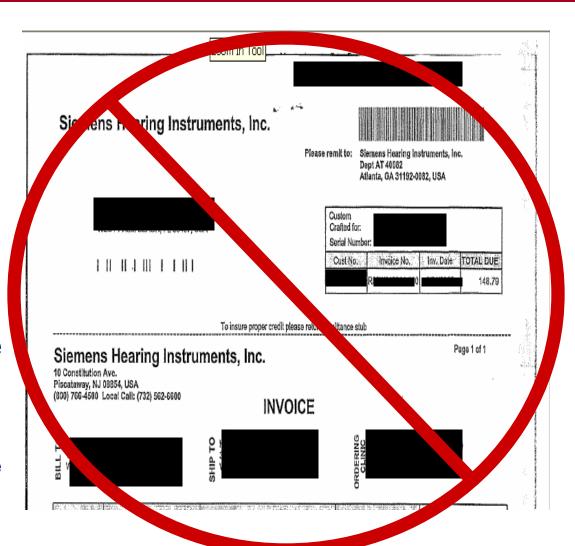
Agenda

- Expected Changes
- Current Billing Instructions
- Revised Billing Instructions
- Reference Examples
- MassHealth Automated Solutions
- Support & Resources

Expected Changes

➤ Beginning with dates of service on and after December 1, 2007, audiologists * and hearing instrument specialists* will no longer be required to submit a copy of the manufacturer's invoice when billing for certain procedure codes.

^{*} These changes do not apply to acute hospital outpatient audiology clinics or hospital licensed health centers



Expected Changes

- ➤ This change in billing procedures is based on the date of service listed on the claim, not on the date that the claim was submitted.
 - ➤ If you submit a claim to MassHealth in late December 2007 that has a date of service in November 2007, continue to follow the current billing instructions
 - Dates of Service < November 30, 2007 = Follow current billing instructions
 - ➤ If you submit a claim to MassHealth in late December 2007 that has a date of service in December, begin to follow the new billing instructions
 - Dates of Service ≥ December 1, 2007 = Follow new billing instructions

Expected Changes

Service Codes Affected by the Revision Service Codes Description

L8621-L8624	Cochlear implant batteries
V5014	Major hearing aid repairs
V5030-V5150, V5170-V5190, V5210-V5230, V5246-V5261, V5298	Hearing Aids
V5264-V5265	Earmolds
V5267	Hearing aid options/ accessories
V5274	Pocket talkers

Current Billing Instructions

➤ The services listed on slide four are currently billed on the paper Claim Form 9 or the electronic 837-Professional format (837P).

Claim Type: Field:

Paper Claim Form 9 Item # 32 (Usual Fee)

Electronic 837P Loop 2400-SV102 (Monetary Amount); or

Loop 2300- CLM02

Current Instructions

- ➤ Enter the provider's usual and customary fee (U & C) that would be charged to a patient who is not a MassHealth member
- > Submit a copy of the manufacturer's invoice

Revised Billing Instructions

Beginning with dates of service on or after December 1, 2007, providers must adjust their charges to MassHealth according to the instructions below.

Claim Type: Field:

Paper Claim Form 9 Item # 32 (Usual Fee)

Electronic 837P Loop 2400-SV102 (Monetary Amount); or

Loop 2300- CLM02

Revised Instructions

- > Enter the **lower** of:
 - a) The provider's usual and customary fee (U & C); or
 - b) The MassHealth fee for that service
- ➤ Do not enter the provider's U & C if the U & C is greater than the MassHealth fee. You must enter the lower of the two.
- Do not submit a copy of the manufacturer's invoice

Revised Billing Instructions

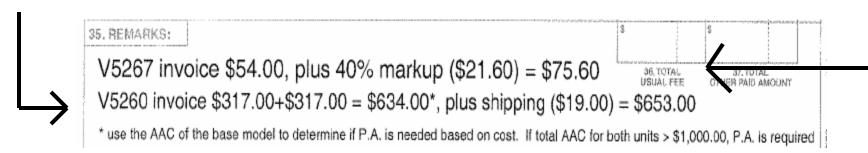
IMPORTANT:

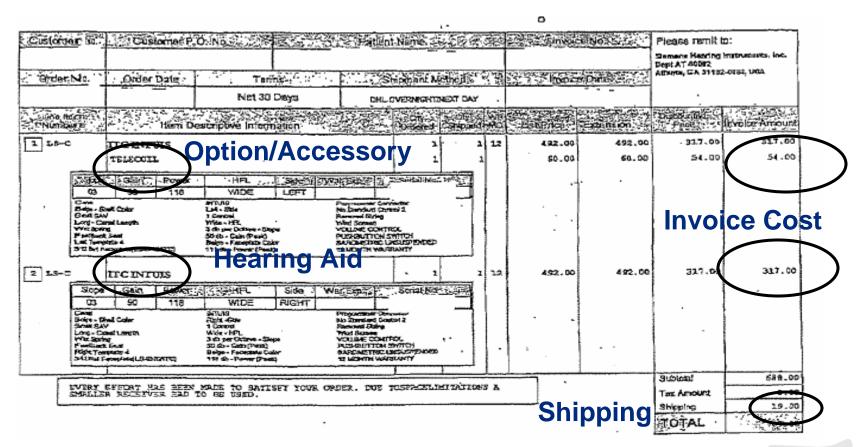
FAILURE TO ADJUST YOUR CHARGES WILL RESULT IN A DENIED OR INCORRECTLY PAID CLAIM

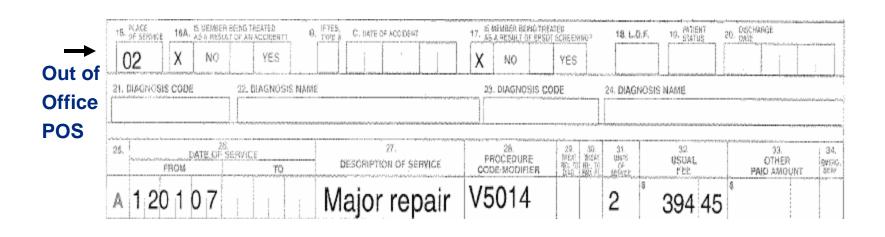
In the	(15 PLACE 16A S MERRER SERIES TREATED 6 IF YES C. DATE OF ACCIDENT 17 S MEMBER BEING STREATED 38. L.O.F. 12 STRENT 20. SECHARGE O1 X NO YES X NO YES X NO YES X DIAGNOSIS NAME 23. DIAGNOSIS CODE 22. DIAGNOSIS NAME 23. DIAGNOSIS CODE 24. DIAGNOSIS NAME															
Office	25.			FROM	SATE O	SERVO	2E		27. DESCRIPTION OF SERVICE	28. PROCEDURE CODE-MODIFIER	29. 14621 85. JO GHU	30. 19367 891, 19 1946, P.L.	31. USATS CW 8859/CB	32. USBAL FEE		33. OTHER PAID AMOUNT	34. 64560. 5540
POS	Α	1	20	1	07			1	Ear impression	V5275			2	* 70	00	5	
	В	1	20) 1	0 7				Binaural dispensing	V5160			1	2500	00	***************************************	
	C	1	20	1	07				Binaural digital ITE	V5260			1	653	00		
	D	1	20) 1	0 7				Batteries, 3 packs/4	V5266	- Common		12	21	00		-
	E	1	20) 1	0 7			, ju	Options/accessories	V5267			1	75	60		

Hearing aid options/accessories: V5267 = Invoice cost for options on new hearing aid purchases or for accessories purchased separately + shipping + 40% markup

Hearing aids: V5260 = Invoice cost for the base model – any discounts from the mfctr + shipping (Do not include any costs for options/accessories that are itemized separately)





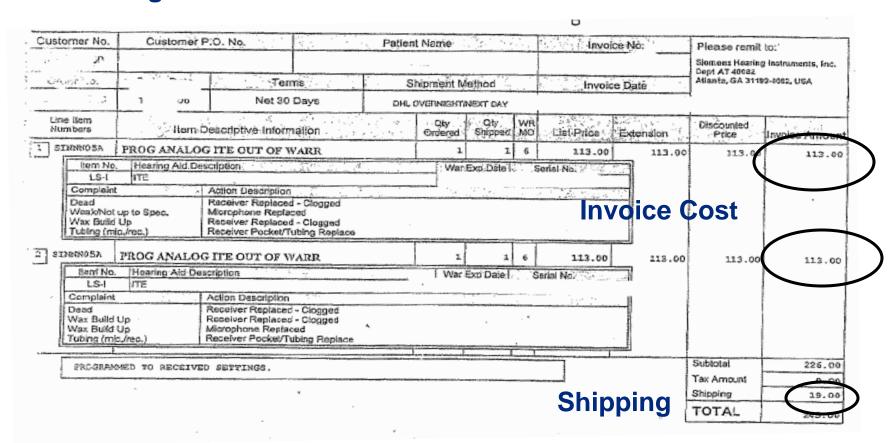


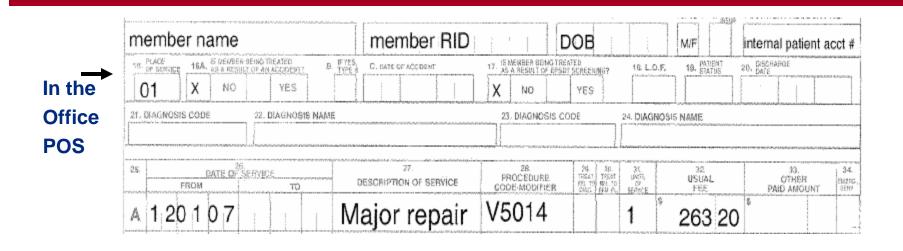
Major hearing aid repairs: V5014 = Invoice cost for total repair (regardless of itemization on invoice) + shipping + 40% markup (no cap) + 15% additional markup (out-of-office markup)

35. REMARKS: Calculate Charges: 35. TOTAL USUAL PEE invoice cost of 2 repairs \$226.00 + shipping \$19.00 = \$245.00, plus 40% markup (\$98.00) = \$343.00

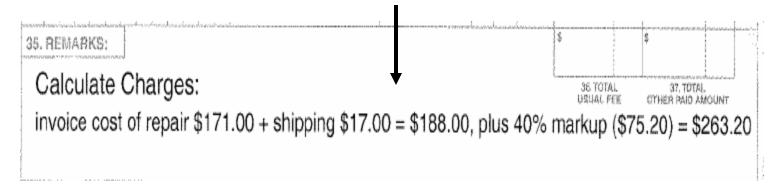
Then, add 15% out-of-office increase for place of service 02 (\$51.45) = \$394.45

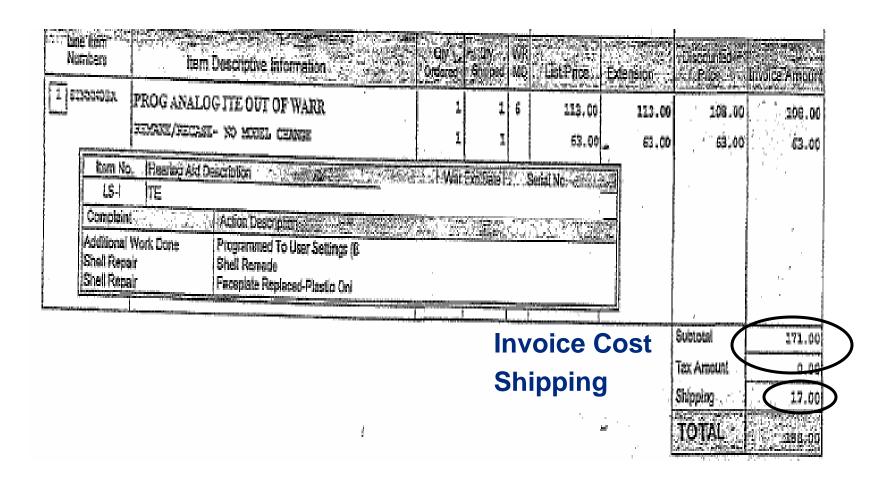
37, TOTAL

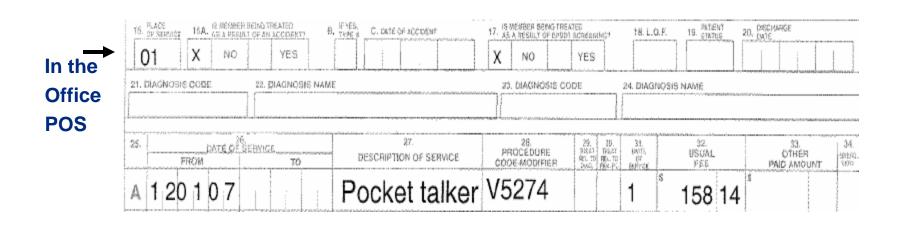




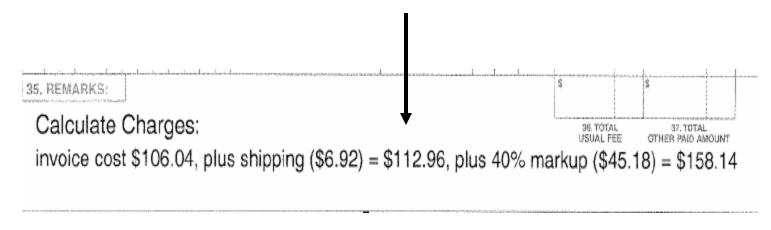
Major hearing aid repairs: V5014 = Invoice cost for total repair (regardless of itemization on invoice) + shipping + 40% markup (no cap)





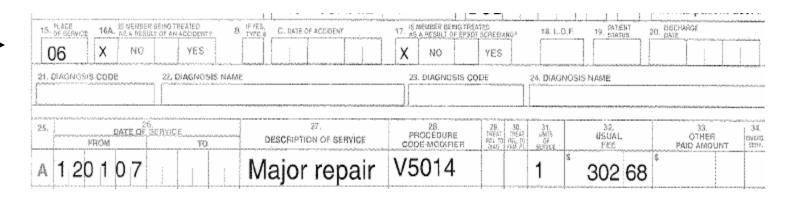


Pocket Talkers: V5274 = Invoice cost for + shipping + 40% markup

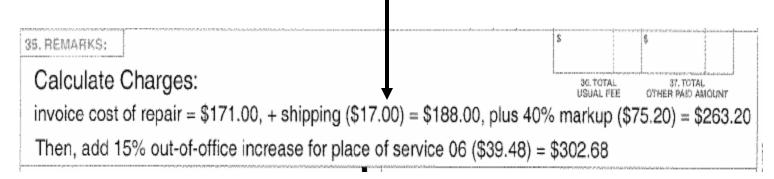


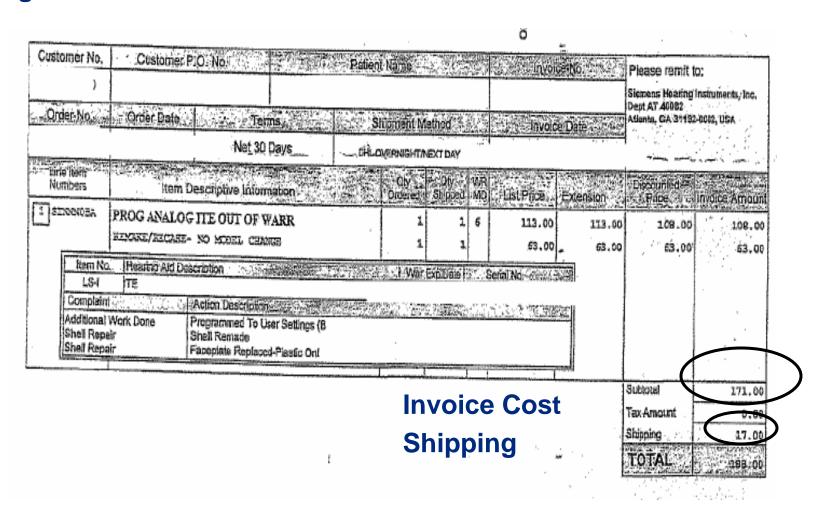
Locating Calculations on the Invoice: Customer#: Patient: Manufacturer: Hal-Hen Company Inc. Item Number Description Quantity Unit Price Ext. Price Pocketalker Pro wi Headphones Each \$ 106.04 \$ 106.04 **Invoice Cost** Shipping Shipping Each \$ 6.92 \$ 6.92 **Shipping**

Out of Office POS



Major hearing aid repairs: V5014 = Invoice cost for total repair (regardless of itemization on invoice) + shipping + 40% markup (no cap) + 15% additional markup (out-of-office markup)







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21.	DIA	GNC	1615 (000	F	~		. DIAGI	NOS	IS NAM	4E	Z3. DIAGNOSIS CO	ODE		24, DIAG	NOSIS NAME			
25.			FR	246	CATE	ΩÉ	SCAY	IGE	TO		27, DESCRIPTION OF SERVICE	28 PROCEDURE CODE-MODIFIER	95. Tiles: 80c. 1 DAG	30. THE ST HEL TO USU . PO	ST. HIMTS CF SARRCE	USUAL FEE		33. OTHER PAID AMOUNT	3/4. 865 rtg. BERTI.
A	1	2	0	1	0	7		i			Binaural ITE	V5130			1	228	99	s	
В	1	2	20	1	0	7		1			Binaural dispensing	V5160			1	3500	00		
С	1	2	20	1	0	7					Accessories	V5267			2	784	00		

Hearing aid options/accessories: V5267 = Invoice cost for options on new hearing aid purchase, or for accessories purchased separately + shipping + 40% markup

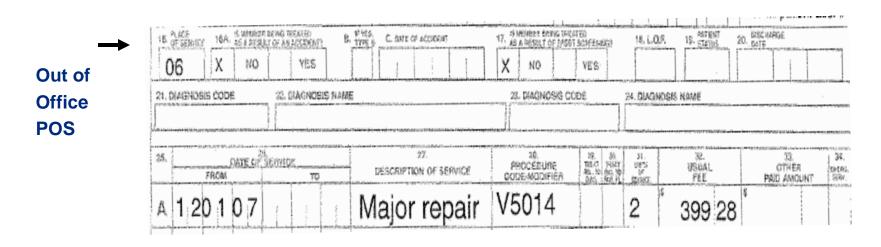
Hearing aids: V5130 = Invoice cost for the base model only – any discounts from the manufacturer + shipping

35. REMARKS:

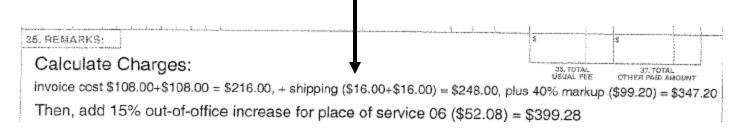
V5267 invoice \$280.00+\$280.00 = \$560.00, plus 40% markup \$224.00 = \$784.00

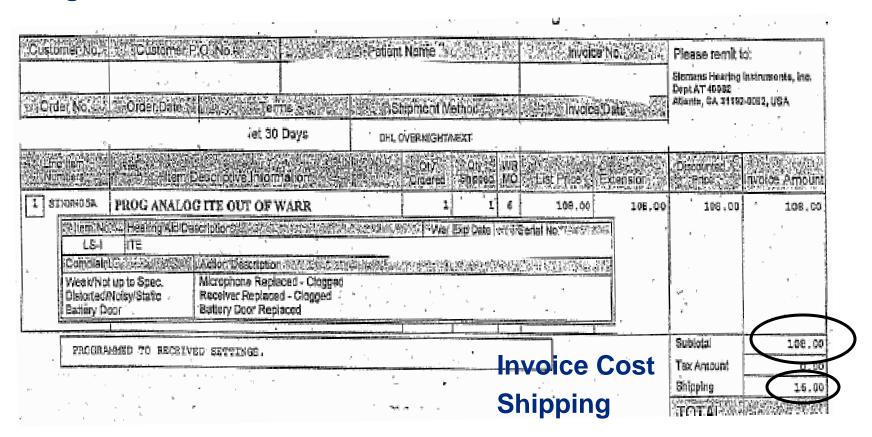
V5130 invoice \$157.00 + \$157.00 = \$314.00*, -\$100 credit on invoice = \$214.00, + shipping \$14.99 = \$228.99

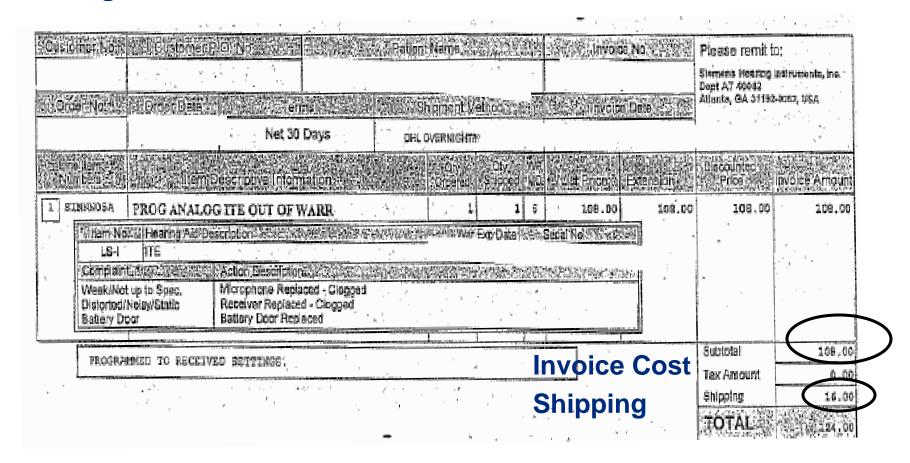
* use the AAC of the base model to determine if P.A. is needed based on cost. If total AAC for both units > \$1,000.00, P.A. is required.



Major hearing aid repairs: V5014 = Invoice cost for total repair (regardless of itemization on invoice) + shipping + 40% markup (no cap) + 15% additional markup (out-of-office markup)







In the Office POS

0	LACE SERVICE	16A.	IS MEANED AS A DES	7	SYPE 6 C; DATE OF ACCIDENT	17. de Meistein Breig The.	YES YES	18.L	C.F. 19. PATH	%7 2	0. BASCHARGE
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25.		ROM	PATE OF	SERVICE 10	27. DESCRIPTION OF SERVICE	PROCEDURE CODE-MODIFIER	26 30. TOTAL THEORY FEL FULLES, 30 DISC. FAM. PL	SIENTS SIENTS	32. USUAL FEE		35. OTHER IN PAID AMOUNT
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В	1 20	1	07		Binaural BTE	V5140	N 14 a a c c q a	1	1000	00	
С	1 20	1	07		Earmolds	V5264		2	125	64	
D	1 20) 1	07		Batteries, 3 packs/8	V5266		24	45	00	

Hearing aids: V5140 = Invoice cost for the base model only – any discounts from the manufacturer + shipping (* Do not include any costs for options/accessories that are itemized separately on the invoice)

Earmolds: V5264 = Invoice cost of the earmold + shipping + \$13.52 per earmold (dispensing fee)

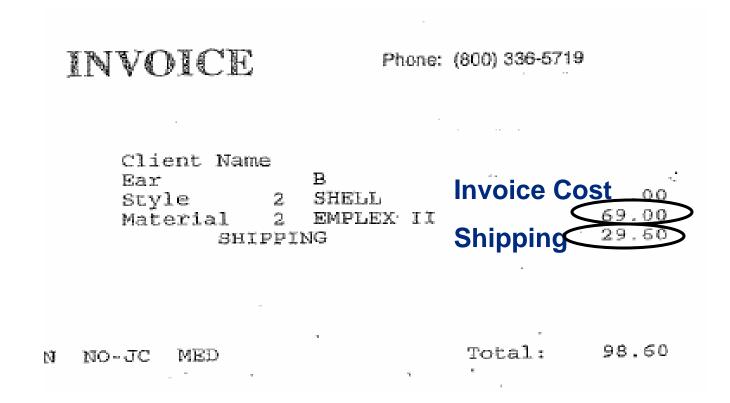
35. REMARKS:

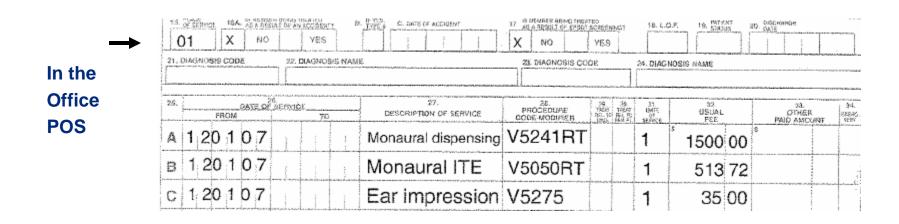
V5140 invoice \$1,000.00*

V5264 invoice \$69.00, plus shipping (\$29.60) = \$98.60, plus dispensing fee (\$13.52 per earmold) = \$125.64

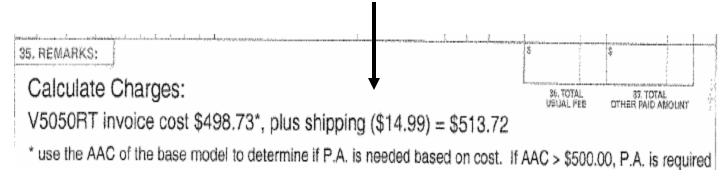
* use the AAC of the base model to determine if P.A. is needed based on cost. If total AAC for both units > \$1,000.00, P.A. is required

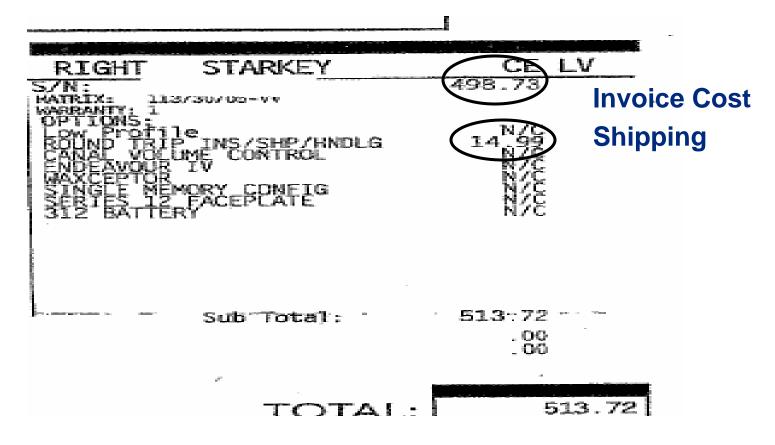
		DUB DATE	
		Unit Gross Discount City. Price Amount % Amount	Amgun
Sumo DM Color; Dark Brown Serial No.	Battery: 675	2 EACH 500.00 1,000 A0Voice Cost	1,000,00
Serial No.		, 22 Year	0.00
		Total \$	1,000.00
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Hearing aid repairs: V5050RT = Invoice cost for the base model only – any discounts from the manufacturer + shipping (* Do not include any costs for options/accessories that are itemized separately on the invoice)



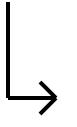


Out of Office **POS**

15. OF SESSION 16A. IS NEWSON BEING TYPENSO OF X NO YES	D TYPE C DATE OF ACCESSAS	17. 20 NEWBER BEING FREM AS A RESIL FOR LABOR X NO	YES YES	18, 4,5	O.F. 19 (502)	Sed Sed	20. DECIMBE 20. DECIMBE	auu #
21. DIAGNOSIS CODE 22. CIAGNOSIS I	IAMÉ	29. DIAGNOSIS CO	DE.	24. DIAG	NOSIS NAME			
25. DATE OF SERVICE TO	DESCRIPTION OF SERVICE	PROCEDURE CODE-MOSIFIER	80. 30. 19241 3004 50. 70 60. 10 1865 1982 PL	25. HWGV OF DEPART	32, USUAL PÉÉ		23. CTWER PAID AMOUNT	: 34. ####G.
A 1 20 1 0 7	Monaural dispensing	V5241LT		1	1500	00	8	
B 1 20 1 0 7	Monaural digital BTE	V5257LT		1	334	00		
C 1 20 1 0 7	Earmold	V5264		1	47	75		1
D 1 20 1 0 7	Batteries, 2 packs/8	V5266		16	25	00		

Hearing aid: V5257LT = Invoice cost for the base model only – any discounts from the manufacturer + shipping (* Do not include any costs for options/accessories that are itemized separately on the invoice)

Earmolds: V5264 = Invoice cost for total repair (regardless of itemization on invoice) + shipping + \$13.52 per earmold (dispensing fee) + 15% additional markup (out-of-office markup)



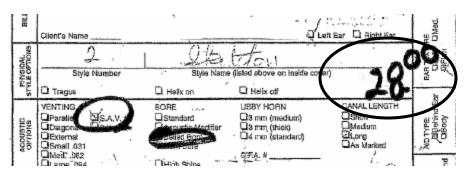
V5257LT invoice cost \$317.00* plus shipping (\$17.00) = \$334.00

V5264 invoice cost \$28.00, plus dispensing fee (\$13.52) = \$41.52, plus 15% out-of-office increase (\$6.23) = \$47.75

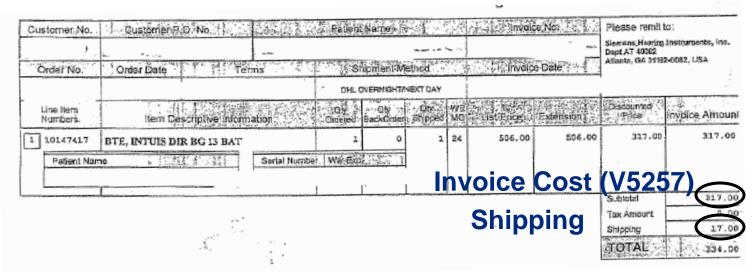
* use the AAC of the base model to determine if P.A. is needed based on cost. If AAC > \$500.00, P.A. is required

35. REMARKS:

Locating Calculations on the Invoice:



Invoice Cost (V5264)



MassHealth Automated Solutions

- Providers interested in maximizing their billing capabilities, may want to consider moving to electronic claims submission
 - Cleaner claims and on average 25% fewer errors
 - Less clerical handling frees up your resources
 - Increased cash flow!
- MassHealth offers a free electronic claims submission software
 - Software can be easily downloaded from our website: www.mass.gov/masshealth/pcss
 - > Training on this software system is available. To Sign up:
 - 1. Visit www.mass.gov/masshealth
 - 2. Click on "Information for MassHealth Providers"
 - 3. Click on "MassHealth Provider Trainings" and then on "Online Training Request" under the <u>Additional Educational Opportunities</u> subtitle.
 - 4. Click on the "Course Registration" link found in the <u>MassHealth Menu</u> on the right hand side of the webpage (the request to enter a user ID and password should be ignored).
 - 5. Finally, providers should locate the appropriate PCSS training session and hit "Select" to complete the registration process

Mass.gov Web Site

MassHealth Web Site

- ➤ The MassHealth web site is the primary tool for providers to access essential information resources and is available 24 hours a day 7 days a week.
- The MassHealth website can be accessed by visiting www.mass.gov/masshealth

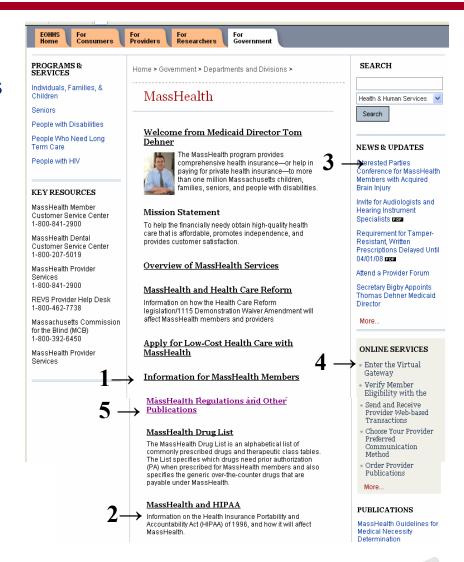
MassHealth Fee Schedule

- ➤ The MassHealth Fee Schedule is available to providers for purposes of identifying the fees associated with certain services.
- The MassHealth fee schedule can be accessed by visiting www.mass.gov/DHCFP and clicking on "DHCFP Regulations" in the What we Do box in the upper left corner of the web page

Mass.gov Web Site

www.mass.gov/masshealth

- Information for MassHealth Providers
 - Feature of the Month
- MassHealth & HIPAA
- 3. News & Updates
- Online Services
 - Preferred Method of Communication
 - Customer Web Portal
- MassHealth Regulations and Other Publications
 - Provider Library





Support & Resources

MassHealth has a supportive, knowledgeable staff dedicated to supporting you throughout this initiative

- For electronic solutions, contact MassHealth Customer Service:
 - via email at hipaasupport@mahealth.net,
 - via the telephone at 800-841-2900, option 1, then option 4 from 8:00 a.m. to 5:00 p.m.
- ➤ For paper submission, contact MassHealth Customer Service:

Via email at providersupport@mahealth.net

- Via the telephone at 800-841-2900, option 1
- MassHealth HIS Bulletin 12 and AUD Bulletin 4

